

COMMERCIAL  
**2024**

# CAPABILITY STATEMENT

OUR ORIGINS  
OUR COMMUNITY  
OUR FUTURE



BFX Furniture

# Our business

BFX Furniture is an Australian business specialising in the design, manufacture and supply of commercial, office and education furniture.

We have been in the furniture business for over 35 years and offer an extensive range of quality products, professional services, innovation, and experience. That is why we are one of Australia's most trusted providers of office and education solutions.



***“Customer service is part of BFX’s DNA  
and our people are key to the success of our business.”***

For years, we’ve been investing in the growth and professional development of our national sales and project consultancy team to ensure customers can access expert advice anywhere and anytime. Behind our ‘front line’, and from the earliest days of the business, we have also built a supply chain team that has hundreds of years’ combined industry experience.

For these reasons, BFX is an approved supplier to the Queensland, New South Wales and Victorian Governments and is the largest supplier of education furniture nationally.



1987

BFX First Establishment



2024

BFX Furniture Headquarters

# Our origins

Established by the Moore family in 1987 – literally in the backyard shed – BFX has grown and evolved to become one of Australia's leading suppliers of office and education furniture.

In 2009, BFX pioneered the development of ‘flexible learning furniture’ at the request of the Queensland Government to better cater for the wide range of teaching and learning styles. Today, we’re supplying innovative furniture solutions like this to every Australian State and abroad.

BFX is a bigger business today than it was even 10 years ago, but we still pride ourselves on providing the same personal service and quality products you expect from a small, family business.



# Our people

With a growing workforce of more than 350 staff, BFX has an extended sales team based all over metropolitan and regional Australia as well.

The BFX team come from many backgrounds. New and Old Australians. First Australians. Our Indigenous Participation Plan captures our commitment to diversity and is enabling economic and employment opportunities for local Aboriginal and Torres Strait Island people within, and together with, our business.

At BFX, five, ten, 15 and 20 years' service is common. Second generation BFX employees are not uncommon.



***“Together, we celebrate diversity,  
we salute success, and we always look to do better.”***

# Our community

BFX is still based where it all started, at Yandina on Queensland's Sunshine Coast.

Nestled at the base of Mount Ninderry (Gubbi Gubbi/Kabi Kabi Country), our 24,000m<sup>2</sup> modern manufacturing and supply facility is the nucleus of our business and home to BFX Headquarters.

At BFX we support hundreds of families locally and throughout metropolitan and regional Australia through direct employment. We support many more through our support of Australian suppliers, sub-contractors, small and medium enterprises (SME's).

BFX is 100% Australian owned and operated and we are proud of the contribution our business makes to the community.

# Our environment

BFX Furniture has an enduring commitment to the sustainability of our products and practices.

We achieve this through ethical sourcing and continuous improvement in our use of raw materials, energy and resources, waste minimisation and recycling, and furniture design that ensures our products are fit-for-purpose and built to last.

Our manufacturing and supply headquarters is solar powered and ‘carbon neutral’. Partnerships with suppliers Laminex, SAPAR and JJ Richards see our board, metal and cardboard waste recycled, while plastic packaging is minimised, and polystyrene has been almost completely removed from our supply chain.

BFX has an unblemished record of compliance with local, state, and federal legislation and Australian standards. We use an Environmental Management System (ISO 14001), independently audited and certified, to continuously improve our business’ production systems and performance.



**Sustainable**  
AS/NZS ISO 14001  
Environmental Management  
System, certified by CACS



**E0 Board**  
Emission Level E0



**Good Environmental Choice**  
Certified by GECA



*“Our goal is to forever enhance the social, environmental, and economic sustainability of our business – and to be at the forefront of our industry’s efforts to reduce its impact on the environment.”*

# Our capacity

BFX is committed to the superior design, production and supply of quality products and services.

We invest in research and active partnerships with education leaders to ensure that we design, specify and supply learning spaces that ensure maximum student and teacher engagement and wellbeing.

Our dedicated Research, Product Development and Design Teams are constantly improving product designs so that we can continue to be leaders in our field.

Backed by a growing team of 70 professional Project Consultants and a specialist Major Projects Division, BFX has the capacity to deliver projects of any scope. These teams work collaboratively with our Distribution and Installation departments to deliver state-of-the-art government, education and office projects nationally.

This dependable approach has seen the company approved as a contract supplier to the NSW, VIC and QLD Governments.



## ➤ Proven Success



**Sunshine Coast City Hall**  
Sunshine Coast Council  
Maroochydore, QLD

**Jewish Holocaust Museum**  
MHM  
Elsternwick, VIC

**Cairns Police Station**  
Hutchinson's Construction  
Cairns, QLD

**Queensland Treasury & Revenue Office**  
Southport, QLD

**Yeronga State High School**  
Yeronga, QLD

**Redland Bay State School**  
Queensland Department of Education  
Redland Bay, QLD



# Our future

A \$20 million specialist distribution centre is the final piece of the growth puzzle for BFX Furniture.

The new 8700 square metre state-of-the-art facility was commissioned in November 2023. It serves as the business' Global Distribution Centre, from which BFX ships product daily right around Australia, to Asia and beyond.



Merryn Apma,  
BFX Furniture Indigenous Artist



***“We will continue our commitment to diversity by providing opportunity to all.”***



BFX Furniture

## BFX Furniture Head Office

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